

COMMUNICATION 131038

Received From: Dave Young, Director of Public Works
Addressed To: Committee of the Whole
Date: March 3, 2020
Topic: Award of Solid Waste Collection and Disposal Tender

SUMMARY

The Town's current solid waste collection and disposal contracts expire May 31st, 2020. The Town received four (4) bids in response to its solid waste collection and disposal tender. Staff is recommending Council accept the lowest bid from GFL Environmental (with TOPPs Environmental Services as its subcontractor for collection) in the amount of \$361,342.20 for the first year of the a 5-year contract.

BACKGROUND

Tenders were received up until 11:00 a.m. on Friday, February 21st, 2020 for the provision of Solid Waste Collection and Disposal Services. This tender was developed in partnership with Montague Township, as both municipalities require similar services. The tender was structured such that each municipality enters into its own separate contract. This ensures that each municipality's unique requirements are met and allows each party to accept the most favourable submission. The following bids were submitted:

RANK	CONTRACTOR	PRICING FOR THE FIRST YEAR OF SERVICE
1	GFL Environmental	\$361,342.20
2	Tomlinson	\$657,999.60
3	Glenview Iron and Metal	\$661,416.00
4	Waste Management	\$951,198.00

Note: HST is in addition to the above prices

COMMENTS

Staff has reviewed the tender submissions and have found them to be complete. The low bid received is from the Town's current contractors, GFL Environmental with Topps Environmental Services (TES) as the subcontractor that provides the collection services.

The tender allowed for the option of the bidder making alterations to the current collection routes. As part of the tender submission, GFL has indicated that they would propose to keep current routes in place.

Currently solid waste services are provided through two (2) separate contracts, one for collection services, and a separate contract for disposal. Staff has combined both into one (1) contract for a 5-year term, with the ability to extend the new contract for two (2) further 1-year terms subject to the agreement of both parties. There are also provisions within the new contract that would require the contractor to enter into negotiations

should the Town wish to pursue a pilot project such as an organics program during the term of the contract.

The Town's current contracts end May 31st, 2020, with the new contract commencing June 1st, 2020.

FINANCIAL IMPLICATIONS

The lowest bid received in response to the Town's solid waste collection and disposal tender is \$361,342.20 plus HST. After taking into account the Town's net share of HST, the amount to be funded from the budget is \$367,701.82. The Town's total budget for Solid Waste Collection and Disposal is \$485,000, therefore it is anticipated that there will be a cost savings for these services of just over \$117,000. This cost will be adjusted annually as per the terms of the contract to recognize new stops for collection due to growth within Town. Also, the tender included provisions for Consumer Price Index and Fuel Cost Adjustments over the life of the contract.

Staff is still in the process of reviewing submissions relating to the Recycling Material Collection and Processing RFP which closed at the same time as the Solid Waste Collection and Disposal Tender however, it appears that there will be significant cost increases relating to these services that will require redistribution of the solid waste disposal and collection cost savings to the recycling material collection and processing services.

STAFF RECOMMENDATION

THAT Council authorize the Mayor and Clerk to enter into a 5-year agreement with GFL Environmental for the provision of Solid Waste Collection and Disposal Services.