

COMMUNICATION 133066

Received From: Guy Bourgon, Director of Public Works
Addressed To: Committee of the Whole
Date: August 9, 2022
Topic: Sidewalk Plow Tender Award

BACKGROUND

Public Works recently posted tender PW5-2022 for the procurement of a new sidewalk plow. The notice was posted on our website and suppliers were contacted.

DISCUSSION

By the tender closing on Thursday, June 16th, 2022, the following bids were received:

Bidder	Total (HST included)
Jade Equipment Company Ltd.	\$174,020.00
J.D. Brule	\$192,074.01
Karcher Municipal North America	\$160,153.97
Cubex Ltd.	\$208,923.08
FST Canada Inc. O/A Joe Johnson Equipment	\$204,872.38

All tenders were reviewed with respect to conformance with the tender specifications. The bid from Karcher Municipal North America did not provide for a hydraulically driven snow blower contrary to the tender specifications, and references provided were for larger, heavier equipment and not the smaller one listed in their tender submission; we have also had considerable difficulties with the two Holder units in our fleet. The bid from Jade Equipment Company Ltd. did not meet two key tender specifications relating to material capacity and horsepower, and references provided were also for larger, heavier equipment, and was therefore also disqualified. As such, staff is recommending that the tender be awarded to the lowest compliant bidder, J. D. Brule, who is a reputable dealer of sidewalk plows in Ontario.

FINANCIAL IMPLICATIONS

The approved 2022 capital budget includes \$150,000 in account 20-37-847-446-6495 for the procurement of the sidewalk plow. The total cost of the sidewalk plow is as follows:

Item	Cost
Bid Price	\$183,477.00
Trade-in Allowance	\$13,500
Subtotal	\$169,977.00
Net HST	\$2,991.60
Total	\$172,968.60
Budget	\$150,000

The total bid price exceeds the budgeted amount by \$22,968.60 which is why staff is seeking Council's approval for the award of this tender. Staff only have authority to award tenders per the Delegation of Authority By-law to tenders that are within budget and awarded to the lowest compliant bidder.

Costs for vehicles and equipment have increased significantly due to material and parts shortages as a result of the pandemic.

Staff are recommending this budget deviation be paid from capital surplus remaining at the end of the year if available or alternatively from reserves.

STAFF RECOMMENDATION

THAT Tender PW5-2022 for the purchase of a new sidewalk plow be awarded to J. D. Brule in the amount of \$172,968.60 (inclusive of net HST); and

THAT the budget deviation of \$22,968.60 be taken from capital surplus remaining at the end of 2022 or alternatively from reserves.